



Sales Agronomist

Munro Agromart Ltd., headquartered in Lancaster Ontario, is a trusted supplier of essential agriculture products including fertilizer, crop protection solutions, seed, and comprehensive agronomic support for our customers. With a strong commitment to agricultural excellence, we take pride in serving the needs of local farmers. Our business is growing and we're looking for a Sales Agronomist to join our team!

Location: On-site with travel

Key Responsibilities:

- Engage with customers in the field crop sector, providing agronomic and crop protection solutions to in-season problems as needed
- Provide timely, thorough, and accurate pricing on approved quotes
- Establish, develop, and maintain positive relationships with growers and colleagues
- Actively prospect new customers through on-farm cold calls
- Expedite the resolution of grower problems/complaints to maximize mutual satisfaction
- Co-ordinate sales efforts with operations, administration, and other applicable team members as necessary
- Seasonal deliveries of fertilizer, chemicals, and seeds to growers; assisting with customer warehouse pickup
- Actively participate in continuous learning opportunities (sales, agronomy, fertilizer, seed, and crop protection training)
- Competitive salary & benefits provided

Knowledge & Skill Requirements:

- Minimum of 1 year of similar experience in the industry
- Excellent communication skills, both written and oral, are required to deal with customers, management, and location team members
- Excellent organizational skills, including time management and priority setting
- Previous experience in field working including scouting, plots and soil sampling an asset
- Must be self-driven, self-motivated, and customer service-oriented, while being an effective team player
- Current CCA-ON designation an asset or willing to be obtained
- Fluent in French would be an asset
- Valid driver's license required

If this exciting opportunity interests you, please forward your resume to/or contact:

Dan Teasdale
Ph: (613) 347-3063
Email: dant@munros.com

We thank all candidates for their interest in this position; however, only those selected for further consideration will be contacted. Munro Agromart Ltd. are equal opportunity employers.